

# THE ROAR OF THE TIGER



## tigerseries1

**NEW capital protected  
fund investing in Asia**

- +** 5 year term
- +** \$5,000 minimum investment

**Call your financial adviser**

LIONTAMER



PROTECTED INVESTMENTS

## A MESSAGE FROM LIONTAMER'S MANAGING DIRECTOR

The high growth economies of Asia have traditionally been called 'Tigers', which is how we've come to name our new Asia fund, 'TIGER Series 1'. This particular Tiger certainly has the potential to earn its stripes, as the Asian sharemarkets are ripe with opportunity. Importantly, we've made sure your investment is fully capital protected at maturity. That means if share prices go down, you won't lose. This gives valuable peace of mind and allows a wide range of investors to take advantage of exciting potential returns.

A particularly outstanding feature of this fund is that it gives you 100% of the rise in the sharemarkets†. You'll earn all of the upside, without the same risks as a traditional investment.

Laetitia Peterson  
MANAGING DIRECTOR

## KEY FACTS

**Fund name:** TIGER Series 1

**Term:** 5 years

**Minimum investment:** \$5,000

**Invests in:** China, India, Japan, Korea, Singapore and Taiwan

**Growth:** 100%† of the growth in a basket of six Asian sharemarkets

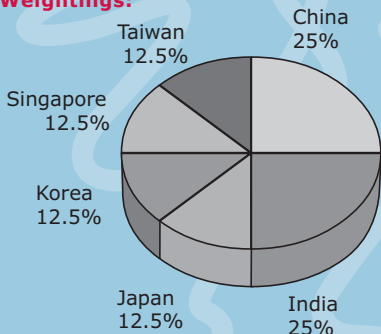
**Fully capital protected at maturity\*:** fund owns fully protected notes issued by Barclays Bank (Standard & Poor's AA credit rating). You must hold the investment for the full term. If you withdraw early, you may get back less than you invested.

**Annual return:** 0.05% p.a.

**Early maturity feature:** if exceptional growth targets are met

**Currency:** New Zealand dollars (your capital and returns are not exposed to currency fluctuations)

### Weightings:



TIGER Series 1 gives more weight to the potentially high growth areas of China and India (50%), with the remaining 50% of the investment split equally between Korea, Japan, Singapore and Taiwan

\*Capital protection at maturity means you will receive back 100% of the amount invested, less the 3% entry fee (unless rebated) plus any net early bird interest earned during the offer period. †Investment returns are averaged in the final year.

## CAPITAL PROTECTION

Unlike a traditional sharemarket investment, TIGER Series 1 fully protects your capital. As long as you hold the investment for the full term, the amount you originally invested (less any entry fee paid at the outset) will be returned to you. This protection is possible because the fund owns investments which are fully protected at maturity by Barclays Bank. Barclays are a huge global bank and most well known in the UK, where its brand is a household name. The financial strength of a bank is vital, which is why we only deal with blue chip organisations. This investment is subject to Barclays' credit risk - they have a Standard & Poor's credit rating of AA (similar to major New Zealand banks).

## THE ROAR OF THE TIGER

Asia is gaining attention as a region with increasing influence over world markets. There are good reasons why:

**1. Its sheer size:** 60% of the world's people live in Asia and 37% of the world lives in two countries alone, China and India. Both have populations of 1 billion plus (3 to 4 times larger than the US).<sup>1</sup> Companies in these countries have huge home markets to tap into. As they modernise and grow, so will their influence over the global economy.

**2. Industrialisation:** in China, incomes are rising and there is a growing middle class. Industry is thriving and trying to meet the needs of consumers who now have a shopping list which includes fridges, televisions, cars and entertainment. Urbanisation is unprecedented with 20 million Chinese people a year moving from the countryside to the cities.<sup>2</sup> As houses, factories and cities are built, many raw materials and services are required. The prices of commodities such as oil and metals have been driven up in response. Following close behind in the industrialisation process is India with a population of 1 billion.

**3. Rub-off benefits for the rest of Asia:** there are massive potential benefits for neighbouring Asian countries when two nations the size of China and India are nearby. Exports are on the increase and industries have relocated to take advantage of lower labour costs. As Asian countries gain expertise in marketing and branding, their companies have the potential to burst from their home shores into the global market.

**4. Healthy sustainable growth:** in 2004 China grew at a rate of 9.5%<sup>3</sup>, around 3 times the pace of many developed nations. Experts are predicting that China's growth rate is sustainable at 8% to 9% for the next 5 to 10 years.<sup>4</sup>

**5. Good value:** in Japan, 40% of large companies and 52% of small companies are trading below book value.<sup>5</sup> In other Asian countries, share prices are looking cheaper than the major markets of the US and UK (as measured by the price to earnings ratio).<sup>6</sup>

## WHO IS LIONTAMER?

We're an investment management company who specialise in capital protected funds and our innovative solutions are certainly turning heads in New Zealand. We were voted number three in the National Business Review 'Search for NZ's Most Exciting Companies', joining industry leaders such as ASB Bank and Mike Pero Mortgages. We're called 'Liontamer' because it reflects exactly what we do. The 'Lion' symbolises the financial markets – often volatile and aggressive. And we are 'taming' the markets by providing investors with capital protection. That way, we are able to take some of the fear out of investing. We hope our name provides both a talking point and a reminder that there are always new and better ways of doing things.



[www.liontamer.com](http://www.liontamer.com)

Adviser details:

Source: (1) Population Reference Bureau. (2) The Standard, China's business newspaper (3) Department of Foreign Affairs and Trade, Australia (2004) (4) Spokesperson for the National Bureau of Statistics (5) Deutsche Bank (6) Barclays and Deutsche Bank.

**IMPORTANT NOTES:** This document is for information purposes only, full details are contained in the Investment Statement and Prospectus, which can be obtained from your financial adviser or Liontamer Investor Relations on 0800 210 450. Although Barclays Bank are legally liable to repay the investments owned by the trust and all returns on those investments, neither Barclays Bank nor any other entity guarantee the repayment of units or any returns on the units, nor accept any other liabilities to unitholders. Please be aware that capital protection only applies at maturity, or if the early maturity feature is triggered. It is intended that this investment is held for the full term and you should be prepared to tie up your money for a five year period. Should you withdraw early, you may get back less than you invested, as well as incur an exit fee. Past performance is not necessarily a guide to future performance. The final Tiger Index Level is averaged in the last year of the term. This aims to protect investors from sharp falls at the end of the term. In a rising market averaging lessens returns.